

# 2011 Lime Program

## Prices and Procedures

Demand for lime at our factories increased again in 2010, as area growers continued to see the benefit of lime application in crop yield and quality. Last year, approximately 265,000 tons of lime was shipped from our five lime locations, representing 10% increase from the previous year. Since Michigan Sugar Company recognizes its lime has value and there are increasing costs associated with preparing it for delivery, we are amending the Lime Program prices and procedures. **Program changes will go into effect April 1, 2011. Lime Coupons from 2010 will no longer be valid.**

Members and Non-Members are the two groups of customers who are recognized in the procedures. Pricing and procedures are as follows:

### Members

Members will be charged \$2.20 per ton to help defer lime preparation and loading expense.

One lime coupon will be required for each load of lime shipped. Members may obtain coupons in the Agricultural Office at any factory location. The office staff will print coupons. Members may also print coupons from the Michigan Sugar Company website. If you would like to print your coupons on the website, it is not necessary to report to the office; you may take your printed coupon directly to the scale house at the factory. To print your lime coupons online:

- Go to [www.michigansugar.com](http://www.michigansugar.com).
- Log in using your member assigned user ID and password.
- Once logged in, click on the Main Tab.
- Click on "Print Lime Coupons" under the Tasks heading.
- There will be further instructions on the website at that point.

Members with a current Planting Agreement in place will have the cost of lime shipped deducted from future sugarbeet payments. If there is no current Planting Agreement, Michigan Sugar Company will invoice for lime shipped.

**Lime purchased by Members, at the Member price, is intended for use on land controlled by them only and not intended for resale. Member allowing any non-Member to purchase lime on their account will be charged non-Member pricing for all lime received in that year and in the next two consecutive years.**

### Non-Members

Non-Members can pre-purchase lime coupons in the Agricultural Office at any factory location.

Coupon prices are:

- \$90 for up to 20 tons
- \$135 for up to 30 tons
- \$180 for up to 40 tons
- \$245 for over 40 tons

Lime coupons left over from 2010 can be refunded at the Agricultural Office. New coupons must be purchased for 2011.

## Contact Information

You may contact any factory location to receive pricing and local procedures by calling the following numbers:

Bay City	989-686-1549 – press 7, for more information press 1.
Carrollton	989-686-1549 – press 7, for more information press 2.
Caro	989-673-2223 – press 2, press 7, for more information press 1.
Croswell	810-679-2241 – press 6, for more information press 1.
Sebewaing	989-883-3200 – press 2, press 5, for more information press 1.

You may contact the scale house directly for lime condition and loading information at:

Bay City	989-686-1549 ext. 357 or 233 (guard shack)
Carrollton	989-686-1549 ext. 384 or 386 (warehouse)
Caro	989-673-2223 ext. 5243
Croswell	810-679-2241 ext. 4449
Sebewaing	989-883-3200 ext. 6010 or 6602 (guard shack)

Material Safety Data Sheets (MSDS) for lime are available upon request.

If you have further questions regarding our new Lime Program, please feel free to contact your local Agricultural Office.